

# INVESTMENT BANKING

World's Premier Investment Banking Program

200+

100%

20+

**Hiring Partners** 

**Job Assurance** 

**Case Studies** 

**Duration: 9 & 12 Months** 

Weekday & Weekend Batches

**Online Learning Options** 



### **About Meritshot**

Meritshot is an online education platform to help Investment Banking enthusiasts and working professionals looking to transition their careers in the Investment Banking. We foster a flourishing community of working professionals who wish to upskill themselves.

At Meritshot, we are working towards transforming the traditional approach of learning with the modern way of learning where individuals learn experientially with ideas and creativity coming from top industry mentors and coaches. Based on our market research and conversation with industry veterans, we have identified Data Science as one of the sectors with a very huge demand and very low supply.

Our vision is to design and deliver a high-octane online Executive program in Investment Banking, to feed the supply-demand imbalance surge in India and make India a global hub for Investment Banking. If you are reading this, you may wish to accelerate your career in Investment Banking with Meritshot, we promise to equip you with the perfect mix of business understanding and technical skills to help you achieve the same.

Roshan Sharma

Founder & CEO

Meritshot

## Navigating the Future of Investment Banking: Shaping Tomorrow's Financial Leaders

The investment banking industry in India is thriving and driven by robust economic growth and increasing market depth. With over 50,000 openings, the sector offers a wealth of opportunities for skilled professionals in diverse roles such as M&A, underwriting, equity research, and advisory services. Technological integration is transforming the industry, enhancing efficiency and innovation.

India's stable interest rates, strong GDP growth projections, and favourable demographic profile create a conducive environment for investment banking. The market is expected to see a significant increase in revenue, with forecasts estimating it will reach US\$15.14 billion, growing at a CAGR of 3.4% from 2024 to 2032. Deepening capital markets attract significant domestic and international investment inflows, vital for financing infrastructure projects, startups, and corporate expansions. Resilient corporate earnings and prudent regulatory oversight further bolster investor confidence and market stability.



### **INVESTMENT BANKING**

### Your Premier Pathway to a Lucrative Career in Investment Banking

Meritshot Learning proudly presents the Investment Banking program, the first of its kind in India. Designed to bridge the skill gap and prepare fresh graduates with industry-ready expertise, It is the ultimate stepping stone to a rewarding career in investment banking.

This 500-hour comprehensive program is specifically tailored for fresh graduates with less than three years of work experience, as well as non-commerce graduates eager to enter the finance industry. operations, ensuring you gain a distinct edge in today's competitive job market.

Specialize in either Wealth & Asset Management or Securities Operations, honing the practical skills essential for success in these domains. Our curriculum includes advanced modules such as client onboarding, transaction operation fundamentals, and corporate actions, all designed to bolster your job preparedness and ensure you are ready for real-world challenges.

This Program empowers you with comprehensive exposure to the investment banking industry, facilitating a seamless transition from academic to professional settings. Particularly beneficial for fresh graduates or early working professionals, this program offers a platform for upskilling and enhancing your employability in investment banking operations.

4.5
Overall Rating

50000+ Legrners

36000+ Happy Learners

18 LPA
Average Salary

### Investment Banking - The trademark of excellence



Elevate your skills and gain a competitive advantage in investment banking operations. Your future with Meritshot, where excellence in investment banking education begins.

# KEY HIGHLIGHTS OF THE PROGRAM



#### 100% Job Assurance

Learners drawn to our Investment Banking program can benefit from a significant advantage of Job guaranteed Program. job placement, and entry to our extensive network of over 1000 hiring partners.



#### Job Relevant Skills

In addition to acquiring fundamental skills, learners can develop the necessary skills for Securities or Wealth and Asset Management Operations, aligning with industry requirements.



#### Practical Training Approach

Our team of professionals with less than three years of experience uses hands-on training to present our extensive curriculum and guarantee an engaging learning environment with continuous assistance.

# KEY HIGHLIGHTS OF THE PROGRAM



### Unmatched Career Support

Our guided training is designed to support your career aspirations and professional growth. We also offer comprehensive placement support, including resume development preparation and mock interviews to help you succeed.



### Experiential Learning

Our innovative program uses interactive teaching methods to enhance learning with real-world projects and in-depth case studies with hands-on practical exposure and experience.

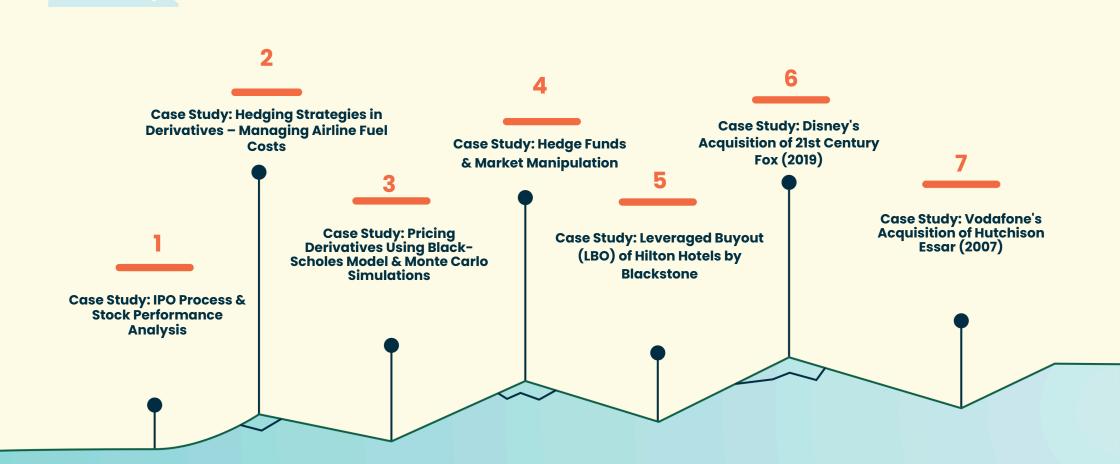


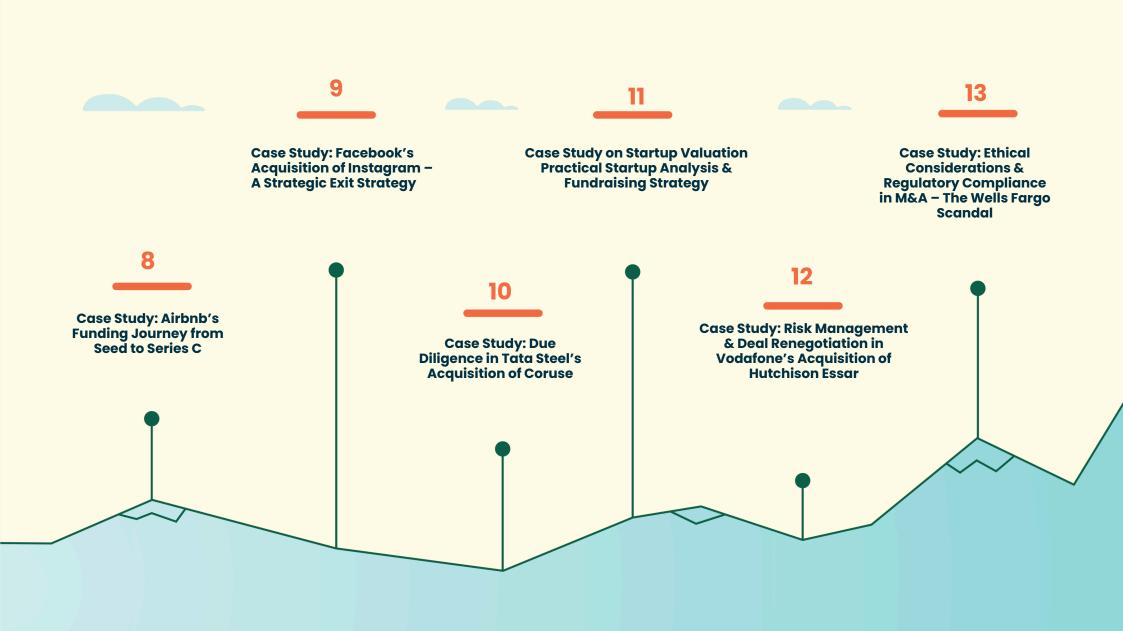
#### Pedagogy Enhancement

The curriculum at
Meritshot Academy is
tailored to meet industry
needs. It emphasises
engaging learning
methods such as in-class
exercises, puzzles, and
real-world case studies to
prepare learners for the
professional world.

# ATTAINING A NEW PEAK WITH EVERY LEAP

CASESTUDIES YOU WILL DO IN THIS COURSE





# LEARNING OUTCOMES KEY TAKEAWAYS

As you dive deep into this program you shall learn these essentials for investment banking operation.

Gain a comprehensive understanding of the architecture and functioning of financial systems.

Develop skills in both basic and advance Excel to perform financial tasks efficiently.

Explore and analyse the pivotal roles and functions of intermediaries within financial markets.

Understand the client onboarding processes and basics of trade operations in investment banking through theoretical and simulation activities.

Evaluate the impact of macroeconomic factors on the economy and financial markets.

The module focuses to help learners understand the concept of Transaction Monitoring and its implementaion in the banks. The process involved, Account types etc.

Acquire practical knowledge about various financial products, their functions, and associated risk management strategies.

Understand the basics of Collateral
Management, the ISDA framework, and
the OTC Derivatives & Collateral Trade Life
Cycle, and apply this knowledge
practically.

Grasp fundamental accounting principles and become adept at creating and analysing financial statements.

Explore Asset Management Services, mutual funds, AIFs, and Hedge Fund fundamentals, including investment strategies and key roles.

# OUR CIBOPTM HIRING PARTNERS

J.P.Morgan	Capgemini	Goldman Sachs	IBM	BNP PARIBAS
MorganStanley	wipro	<b>Н</b> SBC	cîtîbank	genpact
ORACLE	NOMURA	BNY MELLON	SOCIETE GENERALE	Atos
STATE STREET	M RNINGSTAR®	CITCO	VITEOS	WNS
ANZ ?	MSCI	SMARTSTREAM	# aranca	eClerx

# OUR CIBOPTM HIRING PARTNERS

<b>PICICI</b> Bank	† HDFC BANK	AXIS BANK	<b>kotak</b>	Indusind Bank
RBLBANK	YES BANK	MorganStanley	Building a better working world	Standard Chartered
Edelweiss Ideas create, values protect	KPMG	OSBI	BARCLAYS	MOTILAL OSWAL
DCB BANK	X¥ RBS	Deutsche Bank	NAMŜSTE GREDIT	<b>&amp;</b> LenDen₃
Pay <b>U</b>	RELIANCE Capital	AXIS BANK	Birla Sun Life Insurance	& 951+ more

# PROGRAM CURRICULUM

This section of Investment banking is also known as the buy-side. The buy-side refers to the firms that purchase securities, including investment managers, pension funds and hedge funds.

#### **Investment Roles**

This module provides a broad view of how financial systems work globally, the key players involved, the different types of banking, and how investment banks specifically facilitate major financial activities like IPOs.

Overview of Global Financial Systems

Introduction to Forex Markets

Risk Management

Practical Application & Case Studies

#### **Excel and Advanced Excel**

This module helps you master key Excel tools for data analysis and manipulation.

**Excel Fundamentals** 

**Advanced Excel Techniques** 

Financial Modeling Basics

LBO & M&A Modeling

#### **Valuation Techniques**

This module teaches how to assess the value of a business using different methods and applies these techniques to real-world scenarios.

**Business Valuation Methods** 

Equity Pricing & DCF Method

Synergies & Control Premiums

Real-World Valuation Applications

Case Study

# PROGRAM CURRICULUM

Get in touch with your concepts here, as this section provides a broad view of investment banking and teaches the core concepts of investment banking operations.

#### **Financial Markets**

This module covers the mechanics of equity markets, IPOs, stock analysis, and real-world applications of these concepts.

**Equity Markets** 

Derivative Markets

Equity & Derivatives Valuation

Trading & Market Strategies

In-class Activity

#### **Corporate Transactions**

This module teaches the mechanics of LBOs, including valuation, debt financing, modeling, and return analysis, with a practical case study.

Leveraged Buyouts (LBOs)

Mergers & Acquisitions (M&A)

Cross-Border M&A & Regulatory Challenges

Practical Case Study on LBO/M&A

In-class Activity

### Startup Ecosystem & Due Diligence

This module covers the types of startups and the methods used to value them, with a focus on unicorn valuations.

Startup Types & Valuation Methods

Funding Stages & Term Sheets

Deal Structuring & Exit Strategies

Case Study on Startup Valuation

In-class Activity

### PROGRAM CURRICULUM

This section of Investment banking is also called the sell side. The sell side is involved in creating, promoting, and selling stocks, bonds, foreign exchange, and other financial instruments.

#### **Due Diligence & Compliance**

This module covers the essential steps of due diligence in acquisitions, with a focus on the Tata Steel-Corus case.

**Due Diligence Process** 

Risk Management & Deal Renegotiation

**Ethical Considerations & Reporting** 

**Case Studies** 

### Regulatory Framework & Advanced Topics

This module covers critical financial regulations and the role of the Basel Accords in response to the 2008 financial crisis.

Key Regulations & Basel Accords

**Compliance Requirements** 

Global Regulations & Hedge Funds

Case Study on Compliance Violations & Financial Fraud Investigations

### Advance Topic and Case Studies

This module covers the techniques and real-world application of recapitalization strategies, with a focus on Tesla's 2019 debt restructuring.

Recapitalization Strategies

Trade Regulations & Anti-Dumping

Real-World Case Studies (LBO, M&A, Startup Exits)

# PROJECTS **TO ENGAGE IN**



Portfolio Management & Asset Allocation

Develop and manage a diversified investment portfolio to optimize returns while managing risk.



Leveraged Buyout (LBO) Model for a Private Equity Deal

Build a full LBO model for a target company and analyze investment returns.



Hedge Fund Investment Strategy & Portfolio Management

Build a hedge fund portfolio with a mix of equities, derivatives, and bonds.



Profit & Loss Analysis in Business Decision Making

Analyze the financial performance of a company by evaluating profit and loss statements to optimize business strategies.

Tasks:

# PROJECTS **TO ENGAGE IN**



Mergers & Acquisitions (M&A)
Deal Analysis

Analyze a real-world M&A transaction and evaluate its impact on the companies involved.



Startup Valuation and Fundraising Strategy

Conduct a startup valuation and create an investor pitch deck.



IPO Analysis and Valuation of a Public Offering

Build a hedge fund portfolio with a mix of equities, derivatives, and bonds.



Risk and Reward Analysis in Investment Portfolios

Analyze risk and reward in investment portfolios and create an optimized asset allocation strategy.

#### PROGRAM **CERTIFICATION**

Upon successful course completion, you will receive a valuable professional certificate that will significantly enhance your career and lead you to a much-deserved destiny.



Meritshot Academy

CERTIFICATE

COMPLETION

This certificate awarded to

OF COURSE Ankush Tomar

For completion of 9 Months Intensive Instructor Led

CERTIFIED INVESTMENT BANKING OPERATIONS **PROFESSIONAL** 

ISSUED DATE: 1 DEC 2024



Roshan Sharma Founder & Program Head

#### **Prospective Learners Eligible for This Course Are:**



Fresh Graduate from commerce, finance or business management streams



Young, early-career professionals with less than 3 years of work experience in the finance domain

# DEDICATED SUPPORT FOR YOUR CAREER ENHANCEMENT

We are dedicated to providing you with an integrated learning experience.

With our unique career support services, we are committed to assisting you as you set on your career with a fresh perspective.

Gain access to over 1000+ placement partners and explore countless opportunities.



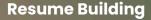
#### 100% Job Assurance

You will receive the skills to succeed and land the job of your dreams with our 100% Job Assurance program.



#### **Profile Enhancement**

We assist you in building a robust portfolio to ensure that your profile always catches the eye of prospective employers.



Redesign your resume with professional help and highlight your strengths in the best possible way.



#### **Interview Prep**

We have analysed the most commonly asked interview questions and built a training module that will confidently prepare you for job interviews.

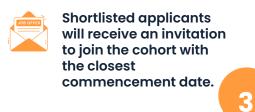


### **ADMISSION PROCESS**

The admission process for this program comprises three stages of evaluation.







PROGRAM FEE
Total Fee
1,50,000

